



WRAY T. THORN
PARTNER & FOUNDER
CLEAR HEIGHTS CAPITAL
FOCUS IMPACT PARTNERS

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ABOUT WRAY

Wray is the Founder & CEO of Clear Heights Capital as well as a Founder and Partner of Focus Impact Partners and the CIO of Focus Impact Acquisition Corp. (NASDAQ: FIAC). At Clear Heights and Focus Impact, Wray is focused on doing well while also doing good by investing in and growing businesses that strive to have a positive social impact by improving outcomes for people. With almost three decades of experience as a CIO, investment leader and lead director, Wray has firsthand knowledge of investment firm leadership, private investing and company value creation. Wray has also been at the forefront of impact investing and proactive ESG, putting people first in private investing and applying data and technology to innovate private investing.

ADDITIONAL DETAILS

Prior to Focus Impact and Clear Heights, Wray was Managing Director and Chief Investment Officer—Private Investments at Two Sigma Investments, where he architected and led the firm’s private equity (Sightway Capital), venture capital (Two Sigma Ventures) and impact (Two Sigma Impact) investment businesses. During his 9-year tenure, Wray grew the private investment businesses to ~\$4bn in AUM and 90 team members and was a leader in the creation of Hamilton Insurance Group and the incubation of Two Sigma’s insurance technology activities. Wray was also previously a Senior Managing Director with Marathon Asset Management, where he developed the firm’s private equity investment activities and played a role in many new business and capital formation opportunities, including the firm’s direct lending business and its participation in the US Treasury’s Legacy Securities Public-Private Investment Program. Wray was a Director with Fox Paine & Co., a Principal at Dubilier & Co. and began his career at Chemical Bank (today, J.P. Morgan) in the Acquisition Finance Group.

Wray has been involved in ~300 transactions, add-on acquisitions, realizations, corporate financings, fundraisings and other principal transactions with aggregate consideration in excess of \$32 billion, including direct private equity, venture and 3rd-party managed fund investments representing more than \$2.8 billion in invested capital. Wray has been a part of driving shareholder value creation and corporate growth as member of boards, advisory boards and committees of ~40 companies and investment funds, across industries including technology, financial services, education, consumer services and real assets.

COMMUNITY AND FAMILY

Wray is committed to giving back to the community, serving as Co-Chair of the Board of Youth, INC, a Board member of Futures and Options, a grant monitor and event committee chair for Hour Children, an Associate of the Harvard College Fund and previously as the founding President of the Saint Stephen of Hungary School Foundation. In his 15+ years working with Youth, INC, a venture philanthropy organization in New York City, Wray has been a part of raising more than \$100m endeavoring to transform the lives of NYC youth by empowering more than 175 grass-roots non-profits that serve them. Wray lives in NYC and is devoted to his wife, Melissa, and their 3 children.

EDUCATION

Harvard University
Bachelor of Arts in Government, Cum Laude

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PROFESSIONAL DIRECTORSHIPS AND COMMITTEES

Over the course of his career, Wray has worked in partnership with many CEOs, investment professionals, and business leaders to create long-term shareholder value through his Intentional Strategic Leadership framework contributing to repeatable, scalable growth. Wray has served as a director of numerous boards and committees, including with the following companies and investment businesses:

- ACS Media
- Alaska Communications Systems
- American Gaming Systems
- American Infrastructure Management
- BSO Investimentos
- Byram Healthcare Centers
- Capital Automotive Financial
- Captalys Serviços de Crédito
- Charter School Capital
- CONTECH
- Fearless+
- Flagstone Reinsurance Holdings
- FlexIt Fitness
- Focus Impact Acquisition Corp.
- Industrial Shipping Enterprises Corp.
- Informed Insurance
- Magnetic Data Technologies
- Marathon Automotive Group
- Marix Servicing
- Old London Foods
- Phoenix Packaging
- Pond
- Pressto
- Quik Park Holdings
- Rethink Robotics
- Riverbend Natural Gas
- Riverbend Williston
- Sawa Credit
- Sightway Capital
- Spring Lake Equity Partners
- Starz Real Estate
- Target Healthcare Capital Mgmt.
- TreasuryGO
- Two Sigma Impact
- Two Sigma Private Investments Fund
- Two Sigma Ventures
- United American Energy Corp.
- West River Investment Group
- Whoop
- Wings Capital Partners
- WJ Communications, Inc.
- ZGive